

AirPlus

Smarter payment. Better business.



Who we are

A fashion label challenging its carbon footprint. A health tech company innovating for humanity. An automotive giant expanding globally. A consultancy creating success strategies. No matter the business, all companies want to **focus on what matters** to them. But complexity is on the rise, threatening to disrupt the journey forward. Change is harder to predict, segmentation is increasing, and opportunities are emerging everywhere. The only way to respond to this is by **easing complexity** in **challenging areas such as corporate payment**.

To do this successfully, businesses need someone who **simplifies their spend management**, smartly. In the evolving world of payment, we at AirPlus equip our customers to make bold, confident moves with strong solutions built on high-quality data. **Because simple only works if it's smart**. And it takes an experienced global partner to do it right.

A rich history of expertise and innovation

Founded by Lufthansa Group in 1989 with the purpose to manage business travel expenses, we have grown to become a global player with a broad range of corporate payment solutions to cover business travel, events and procurement expenses. We are proud of our innovative strength, creating products such as virtual single-use credit cards for business travelers as well as the first climate-friendly product in the financial services industry (AirPlus Company Account).

Facts and figures



1,261
people



55,000
customers



EUR 14.2 bn
issuing volume



74.1m
transactions

We employ 1,261 people in 26 locations all around the globe with corporate headquarters located in Neu-Isenburg near Frankfurt am Main, Germany. Together, we are proud to serve 55,000 customers and offer our products in 57 markets.

In 2023, we generated an issuing volume of EUR 14.2 bn and counted 74.1 m transactions. We are an issuer of the UATP and Mastercard card schemes. The AirPlus Company Account is the most successful billing account within the UATP.

Our offer

Highest quality data & solutions



Our solutions unite rich data quality with global acceptance while complying with the highest security standards. Clients profit from customizable invoices as well as automated invoice reconciliation to let their data work for them. We're proud of our industry-leading ratings with a data quality completeness value of ~95 % and a reconciliation rate of 99.7 %.

Intelligent integration



We have connected more than 4,000 partners and data sources and closely collaborate with more than 60 IT partners to ensure that our solutions can be seamlessly integrated into any customer ecosystem. This allows customers to save processing costs and prevent errors.

Outstanding customer experience delivered by experts



Our experience of more than 30 years has equipped us with profound market knowledge and trusting relationships with our valued customers. We put big emphasis on offering an excellent individualized customer service with dedicated experts at each step of the journey – always inhouse, never outsourced. Our customer retention rate of ~97 % proves that we're on the right track.

Powerful and comprehensive partner network



Our industry-leading partner network grants us global scope and worldwide acceptance while constantly attracting new players to us. Today, it consists of more than 4,000 partners from all industries – airlines, ground mobility, fintechs, travel & expense companies, hotels, procurement, aggregators, intermediates, insurance, the events industry, and more. Our payment solutions are accepted by over 32 million merchants around the world.

Corporate social responsibility for a better future



With our ecofriendly products*, companies can determine and improve their carbon footprint. In addition, we've implemented several measures to make a positive impact on both our environment as well as our society, e. g. by reducing paper, offering employees cheap alternatives to motorized private transport, supporting various charitable causes and initiatives to protect employee wellbeing.

* certified by the Impact Label of the international climate protection organization myclimate

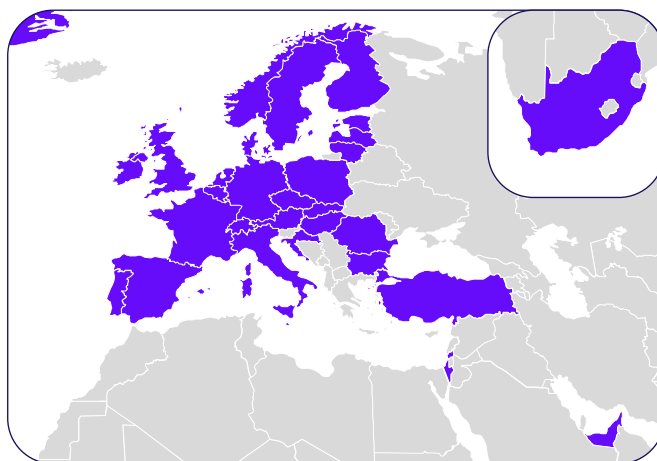


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