

AirPlus Global Account. OUTLINE Testimonials 2010. Swiss Re Group

AIRPLUS. WHAT TRAVEL PAYMENT IS ALL ABOUT.



Swiss Re



Question	Swiss Re Group
In how many countries has your company implemented AirPlus solutions?	21 countries
How many years has your company been working with AirPlus products?	For 4 years
Which AirPlus products does your company work with?	AirPlus Company Account, AirPlus Corporate Cards
What are your company's key/main countries (for travel management)?	Switzerland, UK, US, Germany and Australia
What are your company's annual travel volumes?	>20 million euros
What were the main criteria for your company to choose AirPlus?	Data consolidation, process optimization, savings
In which processes or areas did the AirPlus solutions enable your company to save costs?	Data consolidation and automated data feeds
Did your company use AirPlus products to meet challenges that no other travel-management provider could solve? What type of challenges?	Data consolidation
For what percentage of your travel volume did you implement AirPlus solutions during the first 12 months after contracting?	Approx. 50 %
For what percentage of your travel volume did you implement AirPlus solutions during the first 24 months after contracting?	Approx. 75 %
It is up to you: Is there something else or some information you would like to share? Would you like to make a recommendation?	In some countries, the Corporate Credit Card partner could offer a better product; in other countries, the Company Account is not available yet.

**Lufthansa AirPlus
Servicekarten GmbH**
Dornhofstr. 10
63263 Neu-Isenburg
Germany

T + 49(0)61 02. 2 04 - 4 44
F + 49(0)61 02. 2 04 - 34 90
btm@airplus.com
www.airplus.com