

# AirPlus Global Account. OUTLINE Testimonials 2010. E.ON AG

**AIRPLUS.** WHAT TRAVEL PAYMENT IS ALL ABOUT.



Question	E.ON
In how many countries has your company implemented AirPlus solutions?	11 countries
How many years has your company been working with AirPlus products?	For more than 10 years
Which AirPlus products does your company work with?	AirPlus Company Account, AirPlus Corporate Card, AirPlus Information Manager, AirPlus Portal, AirPlus Electronic Billing
What are your company's key/main countries (for travel management)?	Germany, UK, Italy, Spain
What are your company's annual travel volumes?	50 – 100 million euros
What were the main criteria for your company to choose AirPlus?	Central billing model, descriptive billing information, data quality (invoice and reporting), electronic billing process
In which processes or areas did the AirPlus solutions enable your company to save costs?	Administration (Accounting department), procurement
For what percentage of your travel volume did you implement AirPlus solutions during the first 12 months after contracting?	80% (in Germany, the key market)
For what percentage of your travel volume did you implement AirPlus solutions during the first 24 months after contracting?	80% (in Germany, the key market)

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