

# AirPlus Global Account. OUTLINE Testimonials 2010.

## eBay

**AIRPLUS.** WHAT TRAVEL PAYMENT IS ALL ABOUT.



### Question

### eBay

In how many countries has your company implemented AirPlus solutions?

EU = 15, AU = 3, US = 1, APAC and Turkey will follow

How many years has your company been working with AirPlus products?

For 3 years

Which AirPlus products does your company work with?

AirPlus Company Account, AirPlus Corporate Card, AirPlus Information Manager, AirPlus Portal, AirPlus Electronic Billing, AirPlus Invoice Control

What are your company's key/main countries (for travel management)?

UK, CH, IE, DE, NL, DK, CZ, LU, BE, ES, IT

What are your company's annual travel volumes?

25 million euros = total  
7 million euros = EU  
17 million euros = NA

What were the main criteria for your company to choose AirPlus?

It is a global solution that offers detailed reporting, an easy reconciliation process, transparency and convenience for travel agencies.

In which processes or areas did the AirPlus solutions enable your company to save costs?

Due to enhanced transparency, reconciliation is less labor intensive.

Did your company use AirPlus products to meet challenges that no other travel-management provider could solve? What type of challenges?

Electronic billing and invoice control, accurate billing and fully reconcilable statements that include several client- defined fields, in particular travel cost centers

For what percentage of your travel volume did you implement AirPlus solutions during the first 12 months after contracting?

80 %

For what percentage of your travel volume did you implement AirPlus solutions during the first 24 months after contracting?

95 %

It is up to you:  
Is there something else or some information you would like to share? Would you like to make a recommendation?

We are highly satisfied with AirPlus' customer service!

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