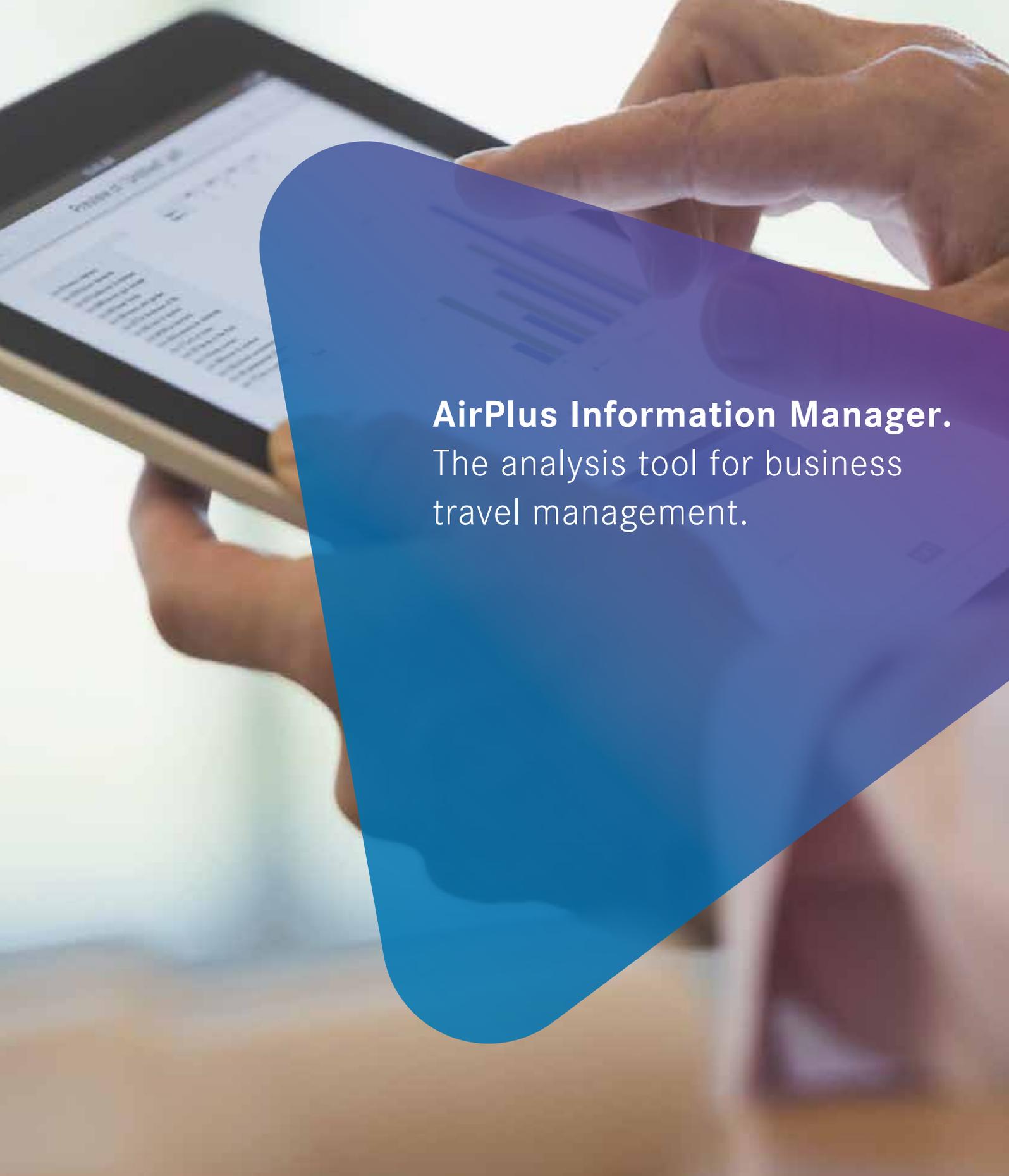


RETHINK CORPORATE PAYMENT.

AirPlus

INTERNATIONAL

A hand is holding a tablet computer. The screen shows a data visualization interface with a bar chart and a table. The background is a blurred office setting. A large, semi-transparent blue and purple graphic overlay is positioned in the foreground, partially covering the tablet and the hand.

AirPlus Information Manager.

The analysis tool for business travel management.



What would you like to improve about your travel cost management:

- + To be able to monitor who, when, where and why costs were generated?**
- + To have a global travel cost analysis tailored to your individual needs?**
- + To be able to analyze data according to your parameters, create transparency, and identify preventable costs and potential savings?**
- + To negotiate more favorable terms with airlines, and business travel management companies?**

Knowledge with cash value.

AirPlus Information Manager: The solution for your travel costs analysis.

Effective travel cost management begins with the evaluation of your sales data.

When booking business trips, a considerable amount of data constantly comes into play. Details about travelers, travel dates, expenditures, cost centers, employee numbers, suppliers, and much more can communicate valuable information for managing travel costs and savings opportunities – provided you have an effective analysis tool available.

Well-defined specifications

Are you looking for an easy-to-use tool that offers you complete transparency about your company's travel costs at any time? Would you like to be able to analyze your business travel expenditures with the help of straightforward evaluations in only a few simple steps? Would you like to negotiate better terms and prices for flights and business travel management companies? while making a case for it? No problem.

With the AirPlus Information Manager, you will get to the bottom of your travel costs in the blink of an eye.

The AirPlus analysis tool provides you with a database for managing and reducing costs. Detailed evaluations identify potential savings and create an excellent basis for negotiating purchases with airlines and many other service providers. All the information you

need is available in a flash and can be accessed at any time. The AirPlus Information Manager transforms your company's business travel data into valuable knowledge.

As an Internet-based solution, it is a fast, easy-to-use management information system:

- > Adjusts to meet your needs.
- > Evaluates data according to your specifications.
- > Provides transparency about your overall travel costs.

Effective solution

With the AirPlus Information Manager you can view, document, and analyze all travel-related costs. A total of 15 different types of services can be evaluated. Around the world, thousands of companies are using the online solution from AirPlus to analyze and manage their travel budgets.



Professional evaluation. With this analysis tool, you're always in control.

All spending can be evaluated and analyzed online with the AirPlus Information Manager.

With the AirPlus Information Manager, you can evaluate all the data in your AirPlus Company Accounts as well as the AirPlus Corporate Cards from your company's national and international branches and subsidiaries. You can also incorporate information from other credit cards into the analysis. This international data consolidation gives you a comprehensive overview of all business travel expenditures, reveals potential savings, and strengthens your negotiating position. You always have a picture of when and why your costs were accrued.

More than fifty standard reports

With the AirPlus Information Manager, you have access to more than 50 standard reports, some featuring a prior-year comparison. It's quick and easy to get information about your most frequently used airlines or your most flown destinations and much more. Management indices such as the average cost per mile as well as per ticket and per coupon prices make it easier to compare different service providers. You can also refine all evaluations in increments, all the way down to transaction level, and if desired, you can even refine supplementary data such as cost centers and project numbers. Naturally, you can modify the database to resolve specific issues. Each report can be compiled for a customizable portfolio of AirPlus Company Accounts and AirPlus Corporate Cards, as well as other credit cards.

In the AirPlus Information Manager, you can individually customize your evaluations to your business-specific needs.

Many of the most popular information requirements are found in the standard reports. But for further personalization, you can configure evaluations individually using the Report Wizard, which can be used not only for flight information, but for all other travel services too, as well as in a combination thereof. You can select from over 100 different fields for the criteria relevant to you. Your evaluations can then be customized further, by filtering or grouping data, for example.

Useful templates and archive function

You do not have to set up the parameters for your individual reports every time. You can save the queries you create as report templates and use them again later at any time. For evaluations that you need on a regular basis, you can use the scheduler function to automatically create reports at the times you specify. You will receive an e-mail notification that a new evaluation has been prepared for you and is saved in your archive. With the company archive, your evaluations may be shared online with other authorized staff members.

Premium data quality ensures meaningful analysis

When it comes to the quality of its data, AirPlus makes no compromises and applies an additional control feature, ArteKor, to its analysis and reporting system, the AirPlus Information Manager. ArteKor is a tool developed by AirPlus that works like an editor; it scans data for errors and irregularities to provide further quality assurance.



The AirPlus Information Manager is based on data quality you can rely on.

Every evaluation and analysis tool succeeds or fails based on the quality of the data feed. With the AirPlus Information Manager, we place high importance on:

- > Complete and error-free data.
- > Flexible processing and evaluation options, and current information.

Validated database

To optimize your evaluation results, transaction data is sent through a validation process. This process checks the data for, among other things, association with corresponding chains. In addition, any missing information is replaced and any incorrect information is revised.

Multiple processing options

All evaluations can be easily exported to other applications for further processing. For exporting data, Excel format (XLS), text format (TXT) or a print version (PDF) can be used.

Current facts

Your transaction data is updated in the AirPlus Information Manager three times a week. For changes to your master data, the update occurs daily. Also, you can access data for the current year, as well as from the two previous years.

The AirPlus Information Manager provides the most detailed and accurate data available today. For example, using proprietary AirPlus technology, it offers you the ability to calculate actual segment prices. This feature allows you to view the real cost of each coupon. In addition you can view the fare basis, class of service, tour code, and city codes for that coupon.

The AirPlus Information Manager is easy to be used and provides a quick overview of your travel costs.

The AirPlus Information Manager is easy to use, because its user prompts are intuitive. Its user interface is designed to come across as natural and easy for users. In just a few steps, you get the evaluation you need – presented clearly. If you do need assistance, a glossary and an interactive user manual make things easier for you.

Easy access to basic information

The AirPlus Information Manager compiles the most important information for you on summary pages, so you can see the big picture of your business travel management at any time. This way you'll know right away where you stand and will quickly identify potential savings without having to search through lots of evaluations. There is a trend view of your total costs right on the home page. Here, you can comparatively examine trends and variations in long-term averages of individual travel services. Step by step, the system leads you through detailed reports, which give you a deeper analysis of the data.

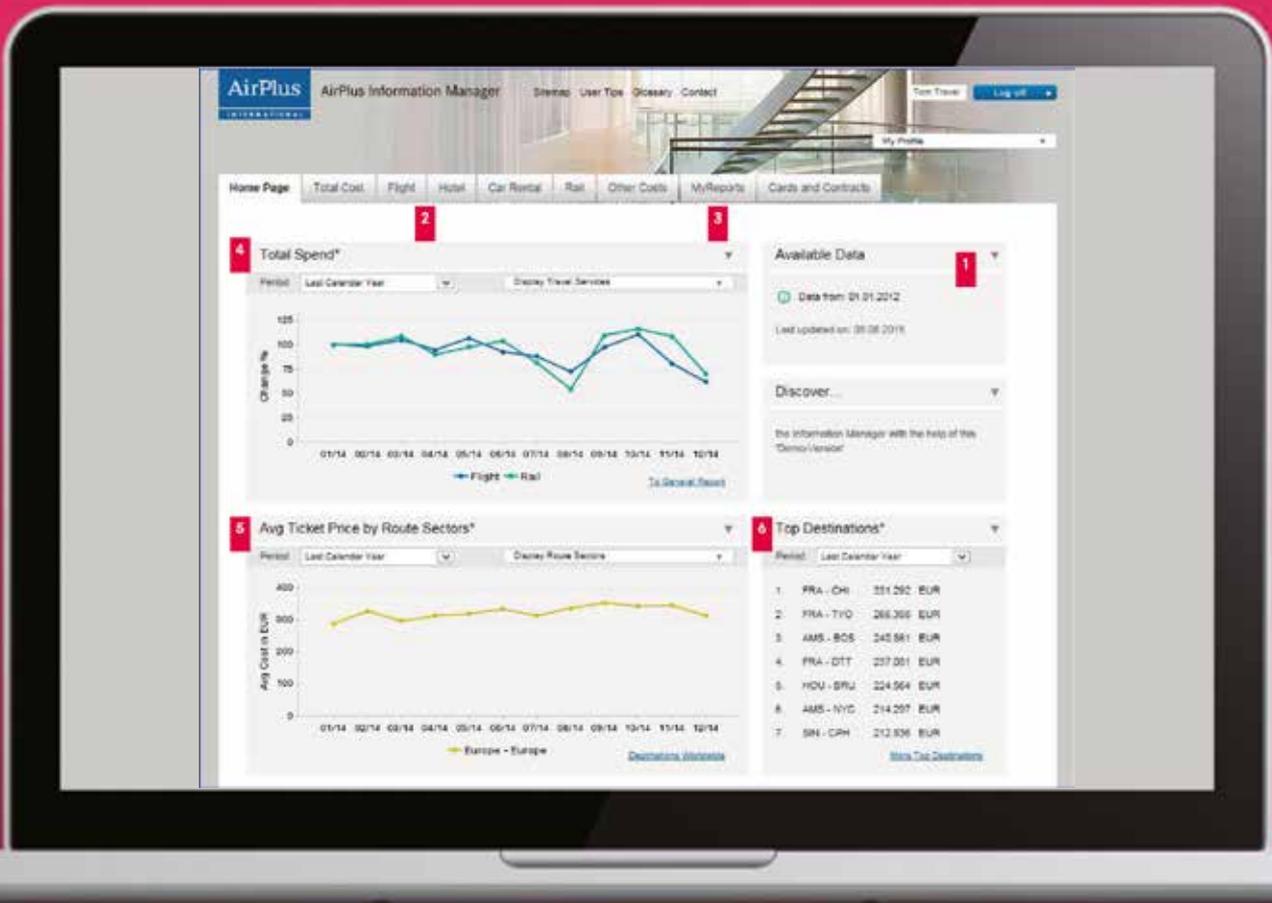
Global information system

The AirPlus Information Manager is available to you anytime, anywhere via the AirPlus Business Travel Portal at www.airplus.com. Users in local branches can choose their preferred languages. A total of eight languages are available: English, German, French, Italian, Spanish, Portuguese, Dutch, and Chinese. In addition, you can always analyze your data using eight consolidation currencies (USD, GBP, EUR, CNY, CHF, AUD, DKK and SEK) plus any local sales or card currency.

AirPlus Flown Data

With the AirPlus Flown Data auxiliary module, you can identify tickets that your company has purchased but that have not yet been used. This usage data has cash value for you! You can also determine which tickets were cancelled or exchanged, providing you with the most up-to-date information about your flight expenditures to identify potential refunds. This service is already offered for some airlines and continues to be expanded.





1 Available data

You can analyze your transactions for the current year as well as the previous two years. Transaction data is updated in the AirPlus Information Manager three times a week. For changes to your master data, the update occurs after one day.

2 Standard reports

Under the navigation bar, you can use the pre-configured standard reports. These reports are available for all travel services. In fact, there are twelve reports for "flights" alone.

3 MyReports

Under "MyReports," you can configure a report according to your individual parameters in three easy steps.

4 Total cost development

In the total cost trend view, you can compare the development of individual travel services over a twelve-month period.

5 Ticket volume by route sectors

Here, you can identify the seasonal fluctuations of average ticket prices within a region. For a detailed report, use the link under the graphic.

6 Top destinations

Here you will find your "beaten paths." These are the seven flight routes that constitute the highest expenditures in the given period.

Want to reduce travel costs? Want to save time and effort? Talk to us!

When it comes to your **business travel management**, you need a **specialist**. Trust the global **expertise** of AirPlus and make an appointment with one of our consultants. We'll listen to your needs, and ask the right questions to find the **solution** that's most effective for your business travel management.



Follow us on WeChat

AirPlus International

Beijing Office

Unit D702,
Global Trade Center
No.36 North Third Ring East Road
Dongcheng District,
Beijing, 100013
P.R. China

T +86 (0) 10 5633 0999
F +86 (0) 10 5825 6737
china@airplus.com
www.airplus.com

Shanghai Office

Room 3809-3815, Floor 38th,
Office Tower 1, Raffles City
Changning, No. 1133 Changning
Road, Changning District,
Shanghai, 200051
P.R. China

T +86 (0) 21 6075 6222
F +86 (0) 21 6075 1380
china@airplus.com
www.airplus.com

Shenzhen Office

Room no. 1415, 14/F,
Times Financial Centre
No.4001 Shennan Avenue
Futian District,
518046 Shenzhen Guangdong Province,
P.R. China

T +86 (0) 755 8435 6250
F +86 (0) 755 8435 6277
china@airplus.com
www.airplus.com