

AirPlus Information Manager.

The right analysis tool for your business travel management.



Travel information, such as travel dates, expenditure, cost centres, employee numbers, suppliers, and much more, can be invaluable when managing travel spend and identifying saving opportunities, provided an effective analysis tool is available. AirPlus offers one single data source for analysis of T&E spend, regardless of the source, to give our clients the full picture.

- > Depth of data is second to none
- > Make savings through supplier negotiations
- > Insight and transparency – reporting and analysis
- > Data consolidation

Depth of data.

The AirPlus Information Manager is easy to use and displays analysis of information in a format that is easy to interpret. Our clients have clarity of the bigger picture through summary pages and reports, as well as the ability to drill down to the level of data that they require:

- > Use of non-preferred partners – agencies, airlines, hotels, train journeys and car rental
- > Average days of advanced booking
- > Class of travel reporting and comparisons
- > Hotel spend in cities without negotiated rates
- > Comparison of spend across business units or time periods
- > Frequent travellers / high spenders
- > Spend per traveller
- > Origin and destination analysis
- > Trends and comparisons

Julian Bond, Commercial Specialist at NATS who manages air traffic control for the UK and Eastern North Atlantic, says:

“The key for us is the information we get through the Information Manager reporting tool. We can break down how we spend and chop it in lots of different ways, such as by destination or cost centre. Before, we had the total spend, but now we have information on everything which makes up that spend. This is really helpful for our negotiations with suppliers. We no longer have to rely on the supplier to provide the data, which is really helpful in our negotiations.”

Make savings through supplier negotiations.

Detailed evaluations reveal potential savings and create an excellent basis for negotiating purchases with airlines, hotels, car rental companies, and many other service providers. The AirPlus Information Manager transforms your company’s business travel data into valuable knowledge.

Average % savings through supplier negotiations – overview of all countries and all segments

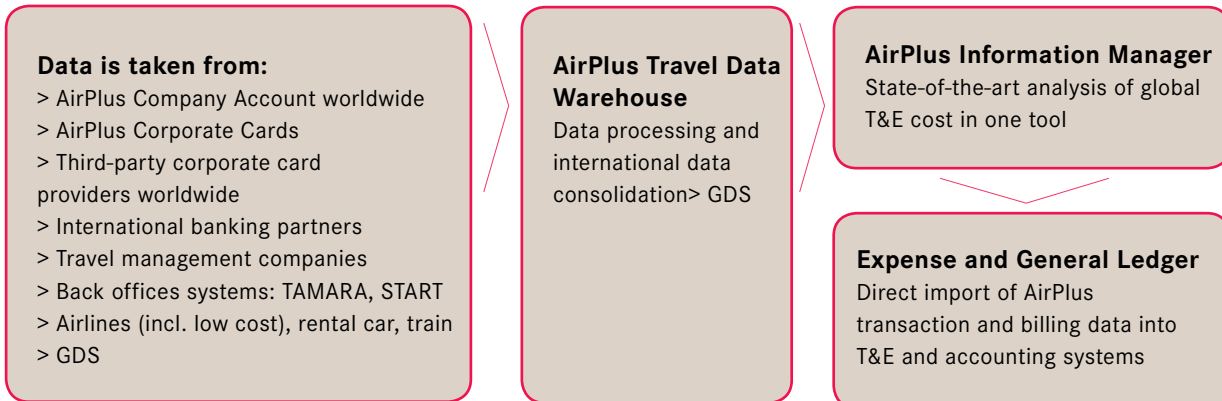


The screenshot shows the AirPlus Information Manager interface. At the top, there's a navigation bar with 'Home Page', 'Total Cost', 'Flight', 'Hotel', 'Car Rental', 'Rail', 'Other Costs', 'MyReports', and 'Cards and Contracts'. Below this, there are several data visualization components:

- 1. Available Data:** A section showing data from 01.01.2012, last updated on 08.12.2015.
- 2. Total Spend*:** A line chart showing 'Change %' for 'Flight' (blue) and 'Car rental' (red) from 01/14 to 12/14.
- 3. MyReports:** A section with a 'Discover...' dropdown and a note about the 'Demo-Version'.
- 4. Avg Ticket Price by Route Sectors*:** A line chart showing 'Avg Cost in AUD' for 'Asia - Asia' from 01/14 to 12/14.
- 5. Top Destinations*:** A table listing top destinations with their respective costs in AUD.

At the bottom of the dashboard, a note states: '* Figures shown are based on all cards/contracts contained within your authorisation: InterNational'

- 1. Available data**
You can analyse your transactions for the current year as well as the previous two years. This information is updated weekly. For changes to your master data, the update occurs after one day.
- 2. Standard reports**
Under the navigation bar, you can use the preconfigured standard reports. These reports are available for all travel services. In fact, there are twelve reports for "flights" alone.
- 3. MyReports**
Under "MyReports", you can configure a report according to your individual parameters in three easy steps.
- 4. Total cost development**
In the total cost trend view, you can compare the development of individual travel services over a twelve-month period.
- 5. Ticket volume by route sectors**
Here you can identify the seasonal fluctuations of average ticket prices within a region. For a detailed report, use the link under the graphic.
- 6. Top destinations**
Here you will find your "beaten paths". These are the seven flight routes that constitute the highest expenditures in a given period.



Insight and transparency.

- > More than 40 standard one-click reports – it’s quick and easy to get information about the most frequently used airlines, hotels and destinations
- > Endlessly customise your own reports – thousands of combinations to choose from. Favourite reports can be generated on a regular basis with our schedule function
- > Scheduled reports and email notifications – our clients know as soon as a report is ready
- > Pro-rated data – data is split for each sector of a multi-leg booking
- > Flown data – data is based on what is actually flown rather than, as with other payment systems, what was ticketed.
- > Transaction fee reporting
- > Consolidated reports in multiple currencies

Data consolidation.

With the AirPlus Information Manager our clients can evaluate global data from all AirPlus Company Accounts (lodge cards), AirPlus Corporate Card data, and data from third-party provider or card companies.

For more information, please contact us at:
AirPlus International
 T +61 (0) 2 8324 5670
 australia@airplus.com
 www.airplus.com

